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To Whom It May Concern:

After selling and servicing several hundred units designed to stop calcium from binding within home plumbing systems we have now settled on the Housetron by Fluid Dynamics. We started our business selling units by Scalewatcher which are electronic based units that attach to the incoming water supply by a wire wrap around the outside of the incoming water supply.

This is a very simple unit to install and seemed to do a fairly good job of stopping calcium from binding to plumbing. Unfortunately, we had an approximate 10% - 15% failure rate where following installation the unit would simply not work. Even when replaced by a fresh updated unit, for some reason about 1 in 8 did not work! Another problem we had was that an additional 10% failed within the first two years and had to be replaced. With that said we were challenged by Fluid Dynamics to try their Housetron, which is a stainless steel unit installed directly into the incoming water flow. If you have 3/4" plumbing you use a 3/4" Housetron, if you have 1" that is what you use but they can be virtually any size based on your plumbing size.

From the first unit we installed we were delighted mainly because our customers were happy. Before being challenged by Fluid Dynamics to try their Housetron we ended by simply refunding 20% of the customers. After installing the first Housetron WOW both us and the customers could not believe the difference. Here was a unit that truly worked. Even in VERY difficult water situations. An example is a customer that had 95 gpg calcium/magnesium - very hard water, we had installed a large 3 star Scalewatcher on the incoming water plus a small unit on each the hot water heater and on the dishwasher. We removed the three Scalewatcher electronic units and installed one 3/4" Housetron on the incoming water. The customer had been

replacing water filters every six weeks and they were immediately able to double the life and only replace filters every three month - happy customer. That started us on a simple procedure - When a customer with an electronic unit complained we simply replaced the electronic unit with a Housatron.

To date we have installed a few hundred Housatron units and replaced all Scalewatcher units where there was a complaint and we have had 100% success - every customer was MORE satisfied with the Housatron. Over time they are also more satisfied with the Housatron unit because it uses no electricity and by using no electricity here is one more point to save and not have a chance of failure. To date we are at 100% with the Housatron, no failure, no customer not satisfied. In general, people are simply amazed at a no salt, no chemical, no electrical way to deal with hard water. We highly recommend Fluid Dynamics and their fine products!

Richard A. Smith, DC

Owner, Water Zone